



NAFCO Investor Conference

2023.11.24



豐達科技股份有限公司

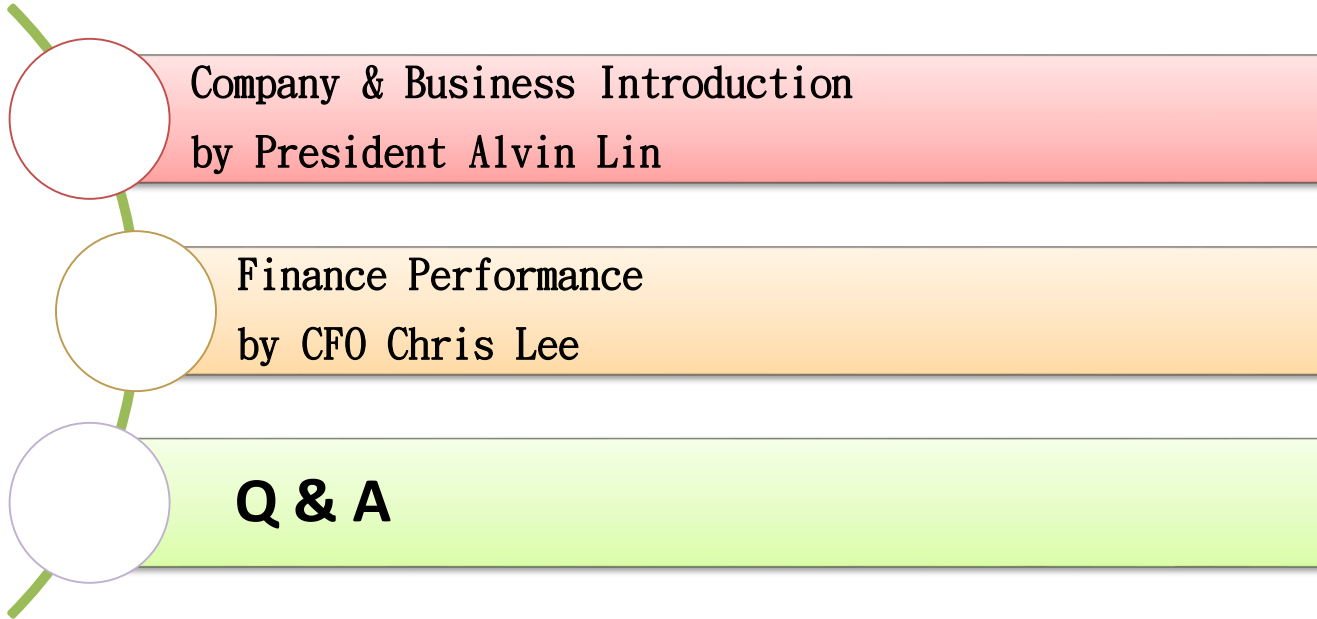
National Aerospace Fasteners Corporation

Disclaimer

- This presentation and release contain “forward -looking statements” which may include projections of future results of operations, financial condition or business prospects based on our own information and other sources.
- Our actual results of operations, financial condition or business prospects may differ from those expressed or implied in these forward-looking statements for a variety of reasons, including but not limited to market demand, price fluctuations, competition, international economic conditions, supply chain issues, exchange rate fluctuations and other risks and factors beyond our control.
- The financial information contained here within is presented in conformity with International Financial Reporting Standards (IFRSs).
- The forward-looking statements in this release reflect the current belief of NAFCO as of the date of this release. NAFCO undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.



Agenda



Company & Business Introduction

President Alvin Lin





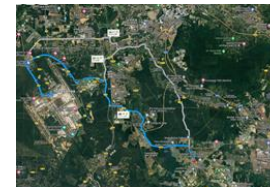
Production Sites



Taoyuan, Taiwan : Land 45,000 m² / Floor space : 46,700 m²



Kunshan, China: Floor space 15,400 m²



Malaysia : Land (estimated area) 20,000 m²

Company Profile

Founded : October 14, 1997

IPO : 2002

Capital: TWD 538 million

Major shareholder: Getac (Since 2007)

Employees: 704

2022 Revenue: TWD 2.19 billion

Main Products: aerospace fasteners,
aerospace machining parts and
automotive fasteners



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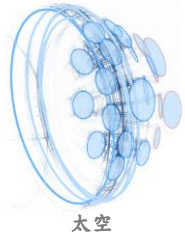
Customers & Partners



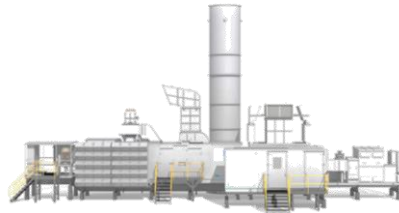
NAFCO Products

Range of Application

- Aviation
- Space
- Land
- Marine



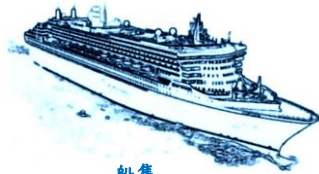
太空



發電



海上鑽油平台發電機

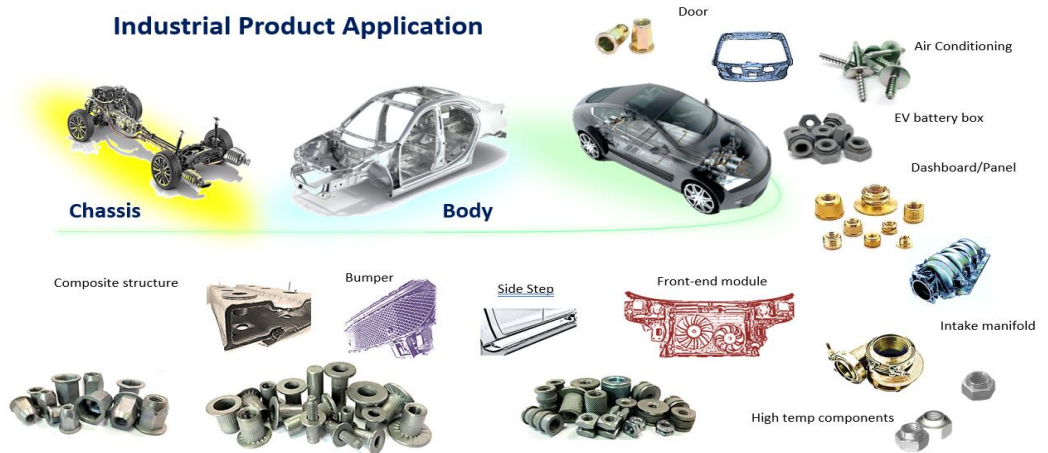


船隻



Aviation product Application

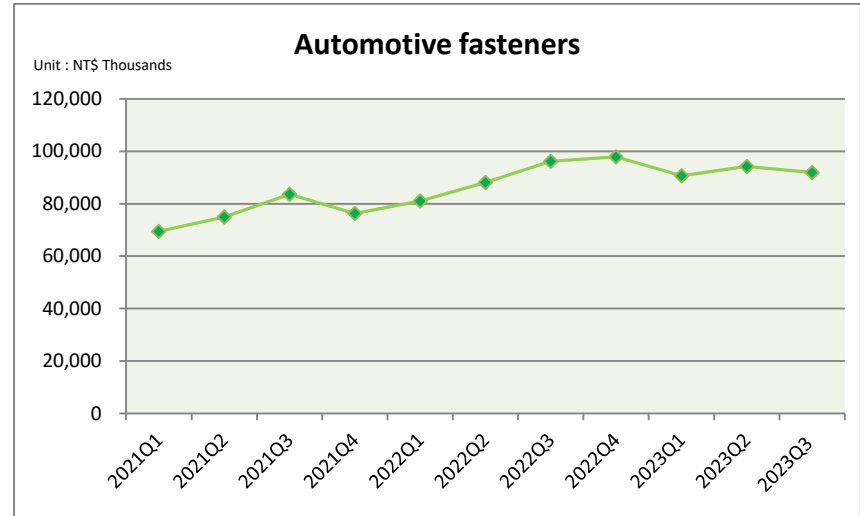
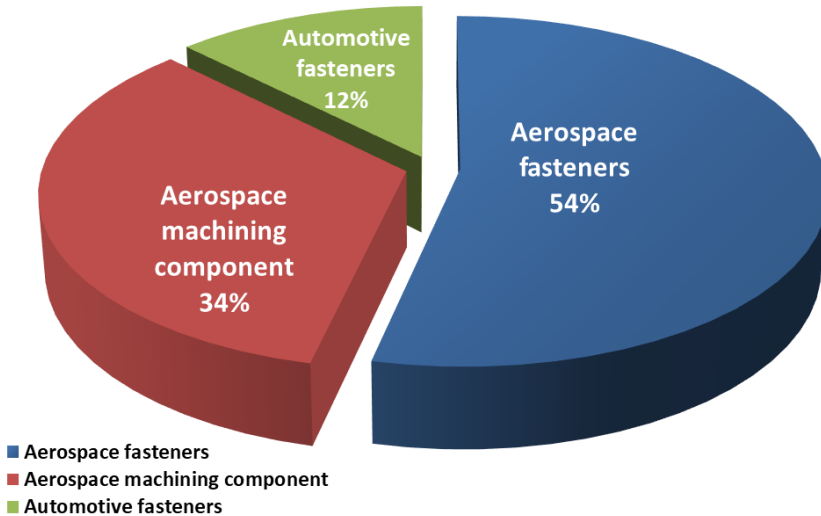
Industrial Product Application



Sales by Product

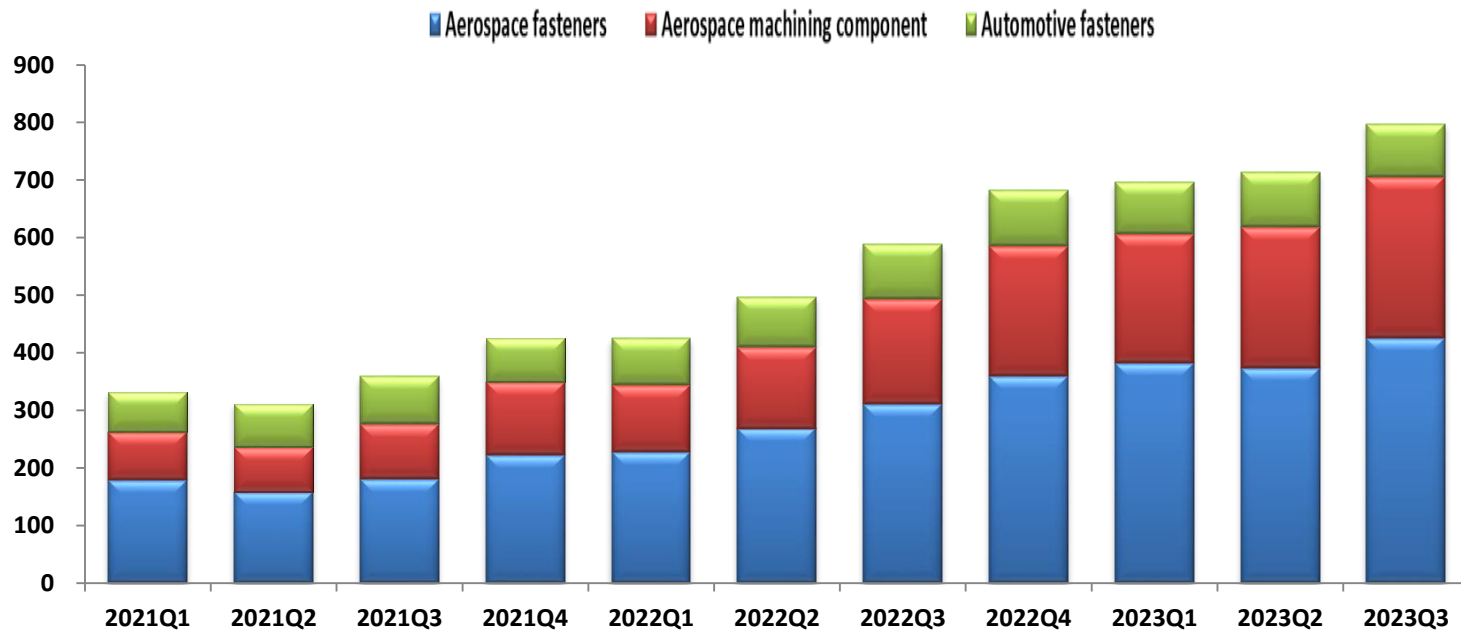
Unit : NT\$ Thousands

Product	Amount	%
Aerospace fasteners	1,182,540	54%
Aerospace machining component	747,559	34%
Automotive fasteners	276,752	13%
TTL	2,206,851	100%

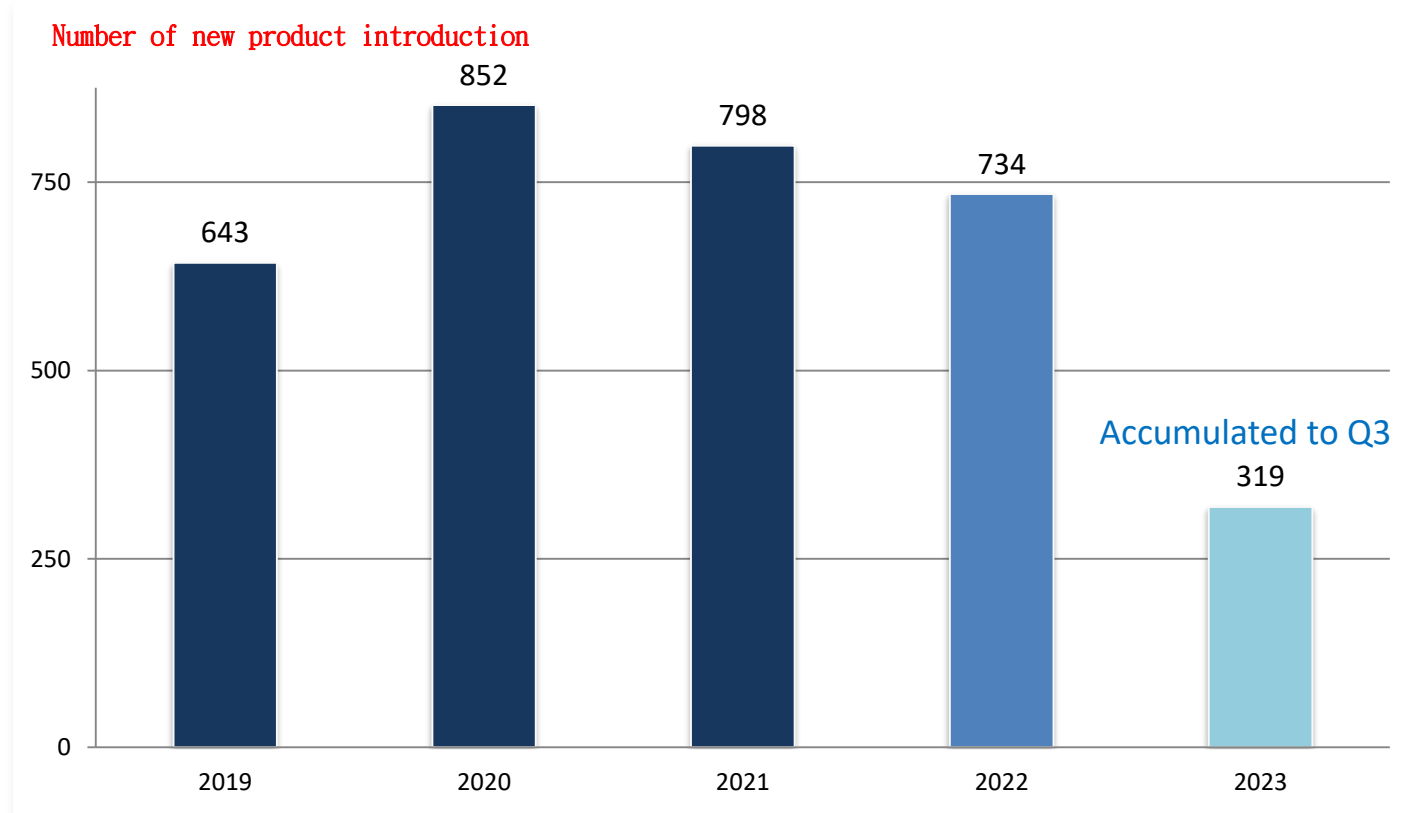


2021Q1~2023Q3 Quarterly Revenue Trend

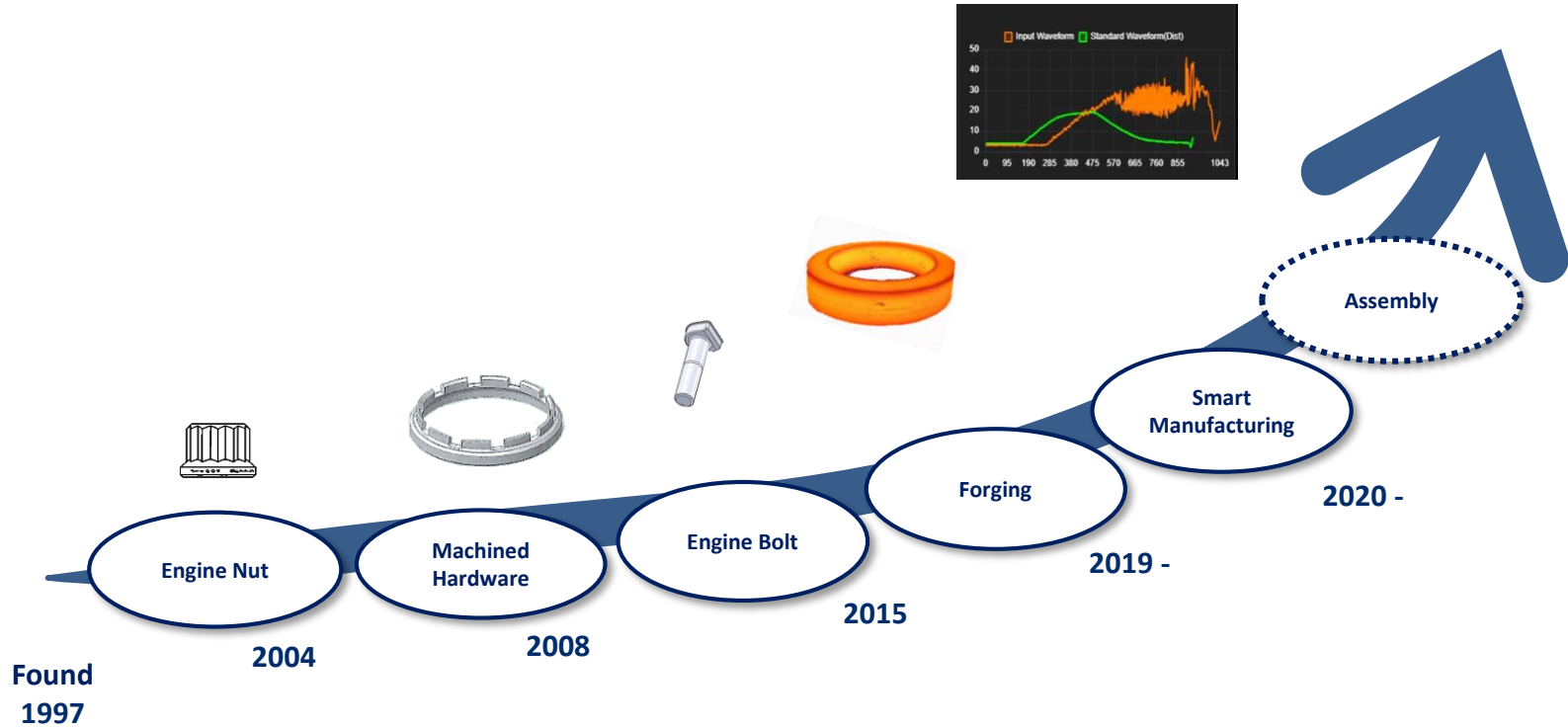
Unit : NT\$ Million



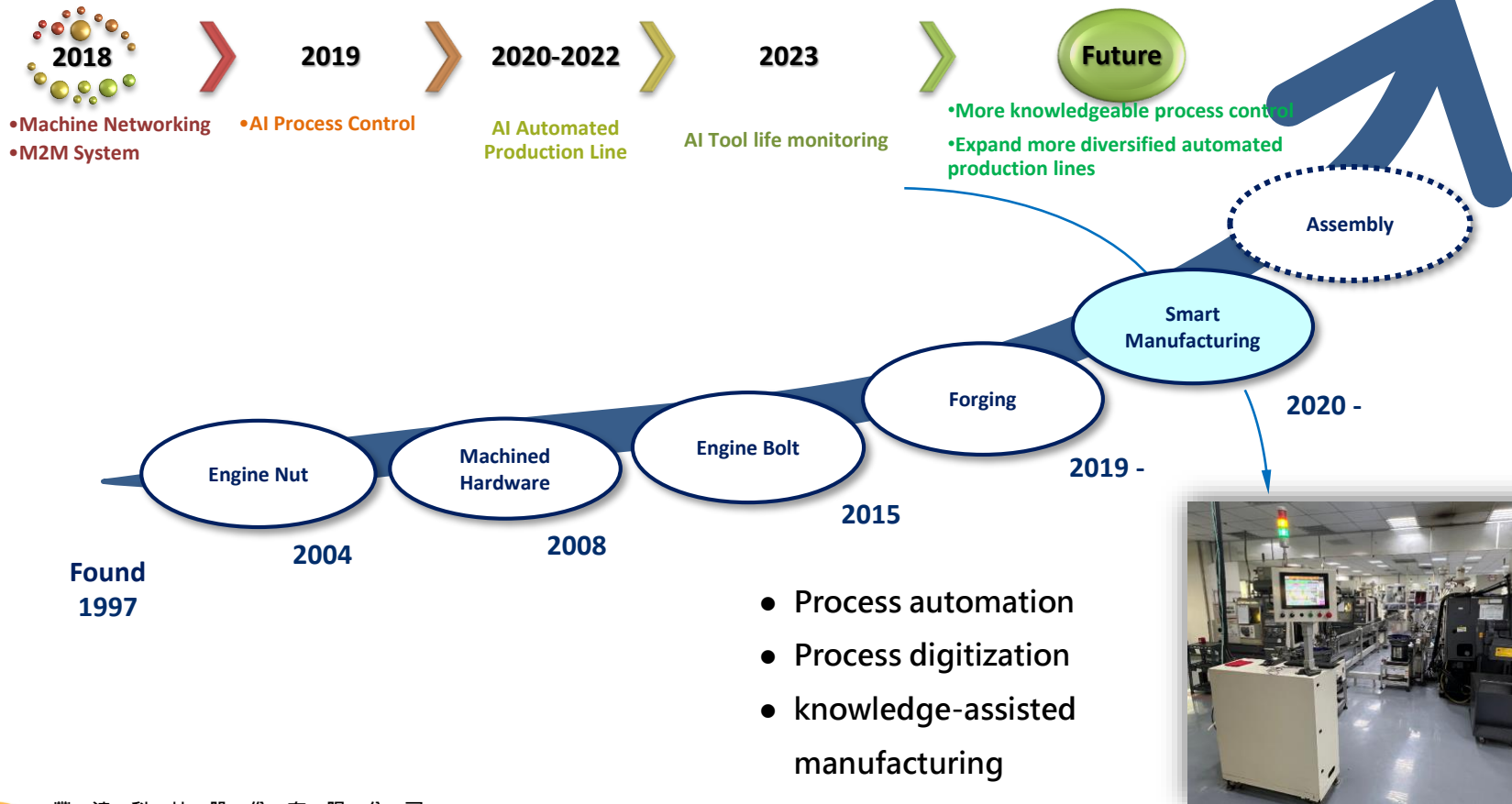
Business Development



Technology & Product Roadmap

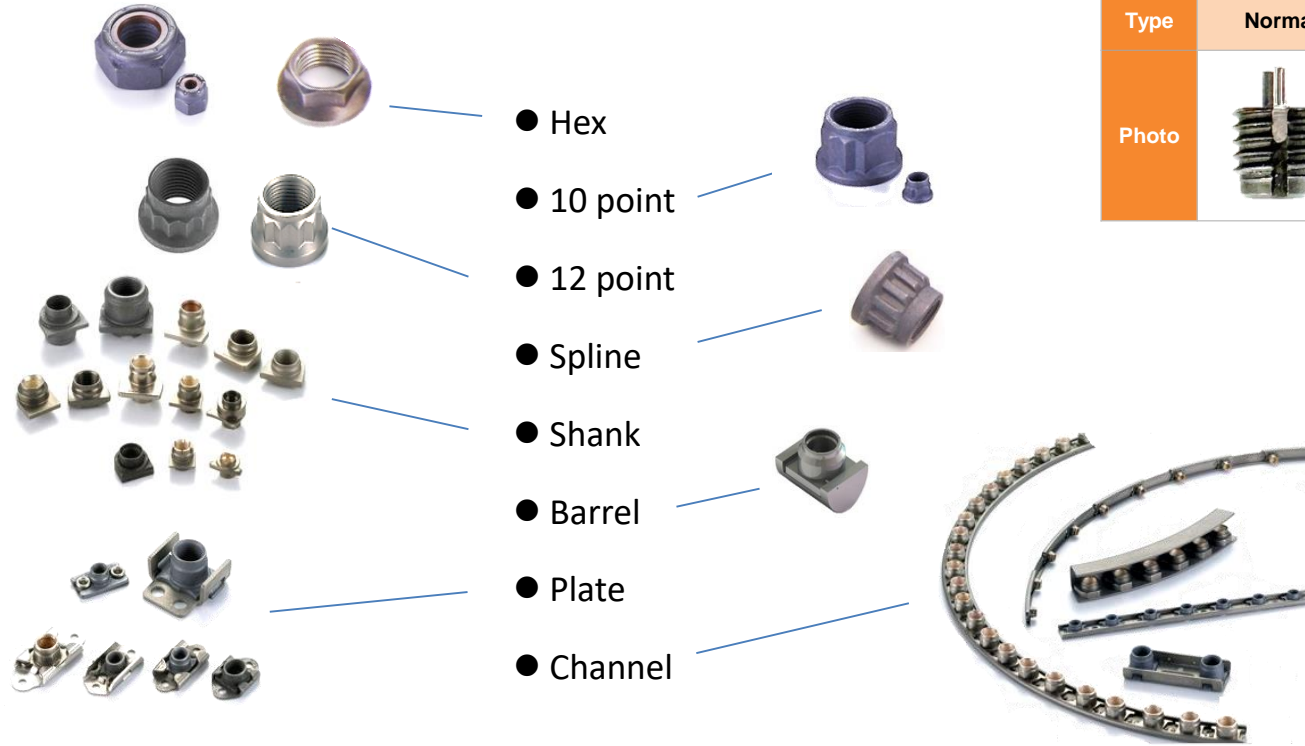


Smart Manufacturing






High-performance Aerospace Nuts series

All series of self-lock nuts



+ New fasteners series

Type	Normal	Dumbbell	Ring-Lock
Photo			

Special lock nut



High-performance Aerospace Bolt series



Large bolt blank
length $\leq 150\text{mm}$
Thread size 0.75~1.25"

Continue to deepen the manufacturing capabilities of super alloy bolts for aviation and space engines

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High-precision aerospace machining product series

Milling:
Around 600mm
Max.

Turning:
Around 800mm
Max.

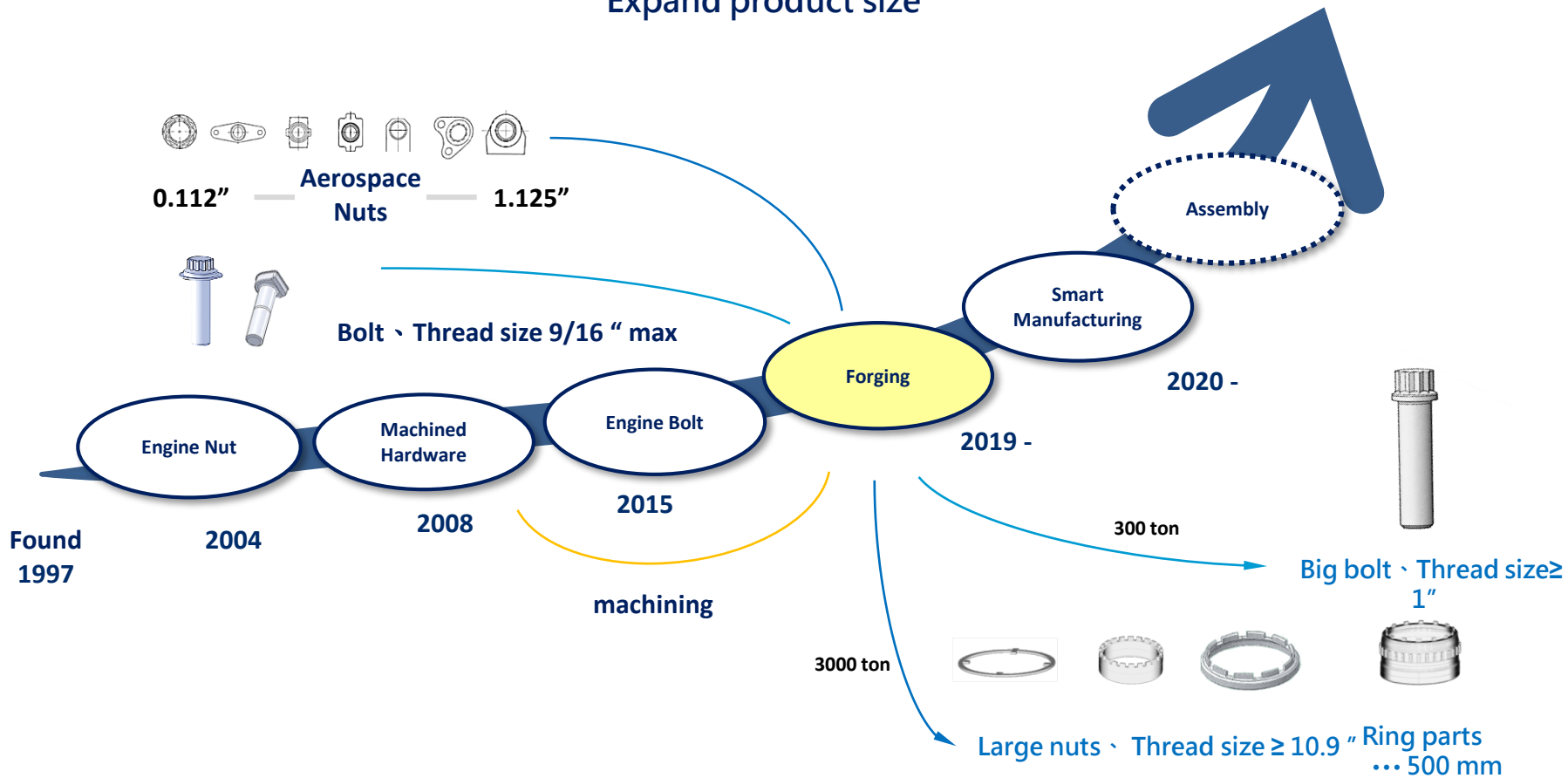


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National Aerospace Fasteners Corporation

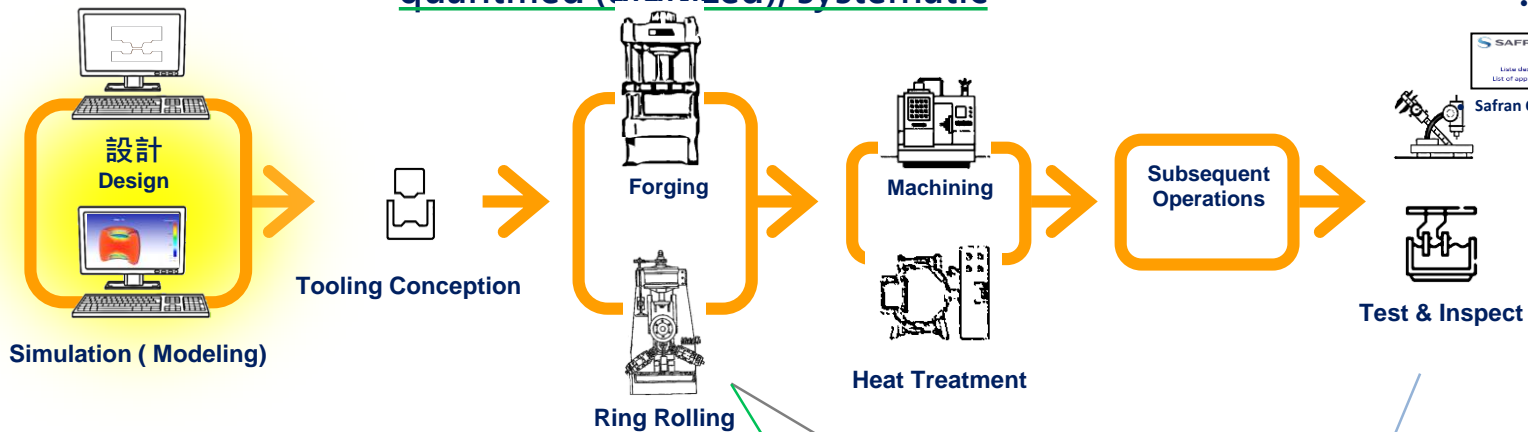
Development direction of aviation forging

Expand product size



Qualified supplier of aerospace forgings

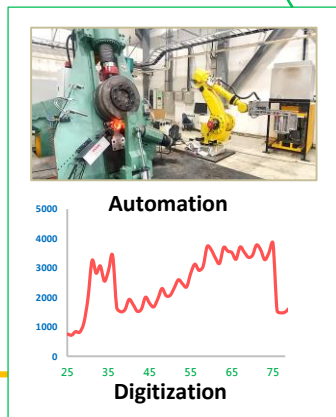
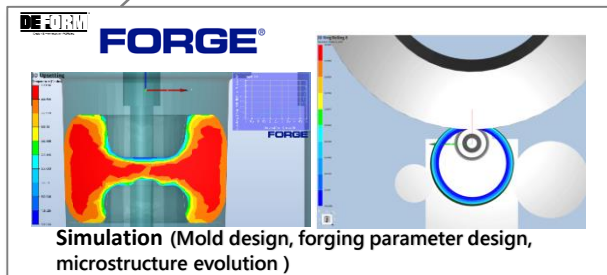
Aviation forging process: knowledge-based (predictable),
quantified (digitized), systematic



• NADCAP MMM



Safran Qualified Forging Supplier



NAFCO Forging Products

Commercial turbofan engine

Ring (disk)-shaped parts of the fan and low compression section



LEAP Engine

Aircraft engine LPT section	
Bearing 2 inner ring nut	✓
Nut, Slotted-LP compressor	✓
Nut, Bearing 2 inner race	✓
Nut, Bearing 5	✓
Nut, Slotted	✓
Retainer, nut bearing 1	✓
Shim, LPT rotor	✓
Retainer, nut	✓
Nut, rear slotted-LPC	✓
Nut, Bearing 5	✓
Baffle, oil	✓
Cover, LP compressor	●
Nut, rear slotted-LPC	✓
Retainer, nut bearing 5	✓
Retainer, nut	✓
Shim, LP Compressor	✓
Wheel speed sensor	✓

Labels for parts in the diagram:

- LCP Nut
- LPC Nut
- Speed Sensor
- Bearing inner ring nut
- Retainer
- LPC Cover
- Retainer

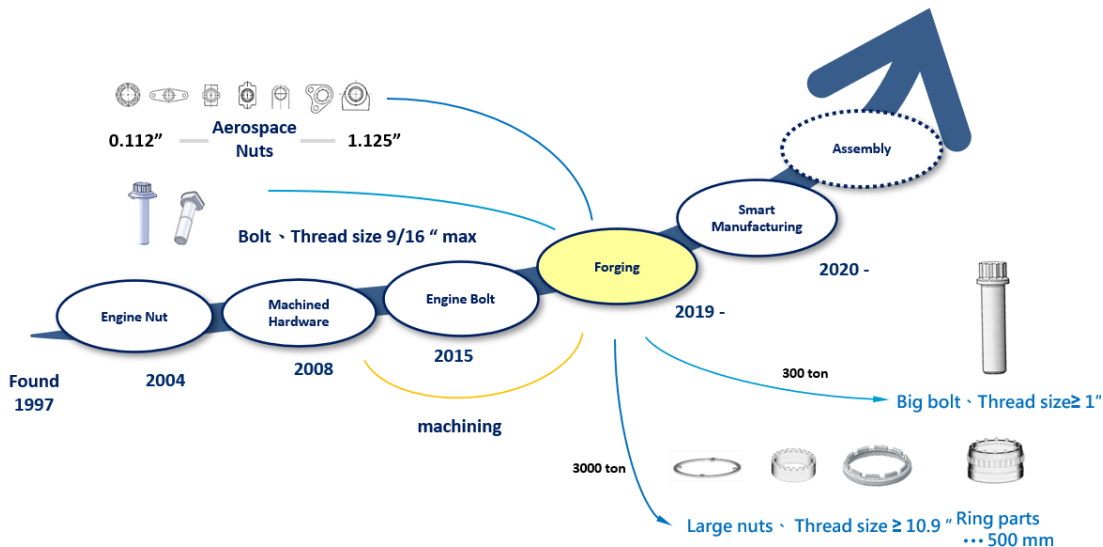
Material :

- Inconel 718
- A286
- M152
- Ti64 (In development)

● 正在開發階段

豐達航空鍛造發展

產品多樣性



- Forging combined with subsequent processes to create competitive products
- ① Internal thread aviation product series
- ② Ring (disc) shaped aerospace parts
- ③ Special shaped aviation parts
- ④ Aviation hardware parts with market value



The focus of automotive product development---Customized Products



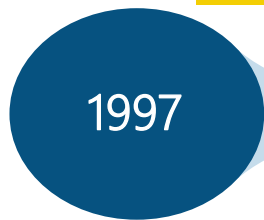
STANLEY



chassis



body



1997

Standard parts
Rivet Nut / Brass Insert



2017

Focus on Lightweight/High
Strength/High Torque
Inserts used in lightweight (new
energy) vehicles



2020

Customized
Co-designed with automakers & Tier 1

Co-design with OEMs and Tier 1
Newly designed parts enter mass
production for the first time



2022

Continuous research and
development of customized
components with unique
application requirements



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Commercial Aircraft Market Trend

Air travel forecast

- Intra-regional markets will gradually recover as countries ease travel restrictions, followed by long-distance travel returning to pre-pandemic levels in 2023-2024

Changes in aircraft type demand

- Boeing's Commercial Market Outlook (2023-2043) forecasts single-aisle airliners will account for over 76% of all new deliveries to the global market
- The impact of the pandemic on the wide-body airliner market is clear, with Boeing's 20-year commercial market outlook forecasting that wide-body airliner deliveries account for only 18 percent of new deliveries
- Airbus' 20-year demand forecast gives similar results; 20% for typical widebody aircraft and 80% for typical single aisle aircraft

New airplane demand

Airline will need around 48,575 aircraft to operate by 2043, an 81% increase from 2019, with nearly 88% of these being new builds.

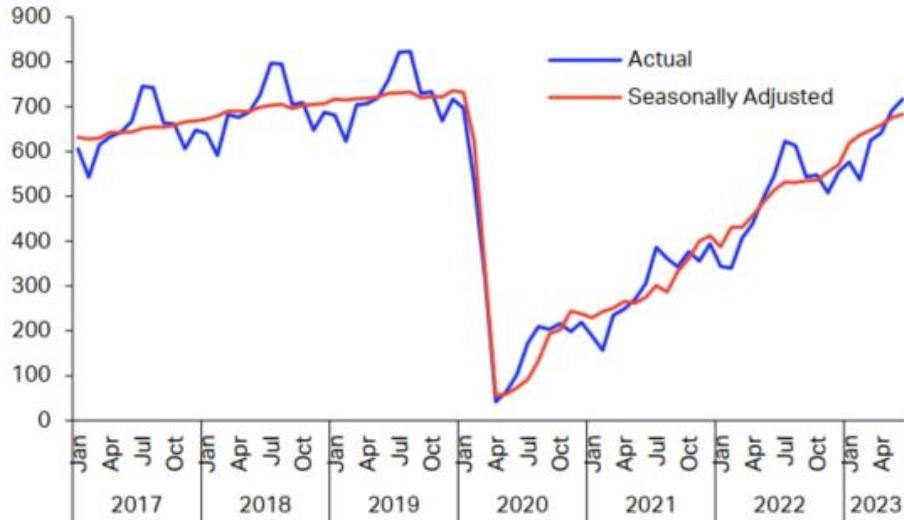
Component Opportunities

The epidemic in the past few years has severely damaged the supply chain structure of the aerospace industry, and many competitors have chosen to lay off employees or even go bankrupt. Due to the high difficulty of certification in the aerospace industry, new entrants need to invest a lot of time and resources to obtain qualifications and start delivering parts. Therefore, when there is a shortage of engine components and competitors' manpower, there are now full of opportunities for manufacturers that continue to work hard and retain talents.

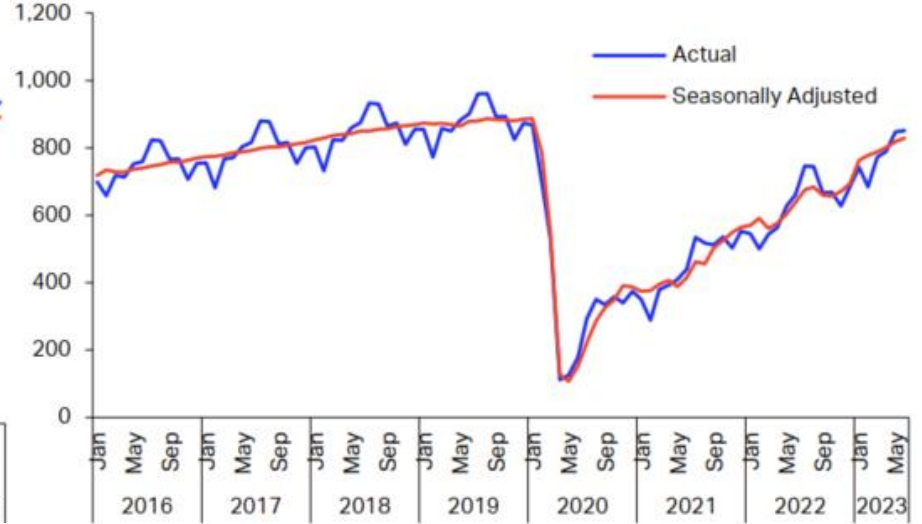


Passenger traffic expected to recover in 2024

RPKs in billions



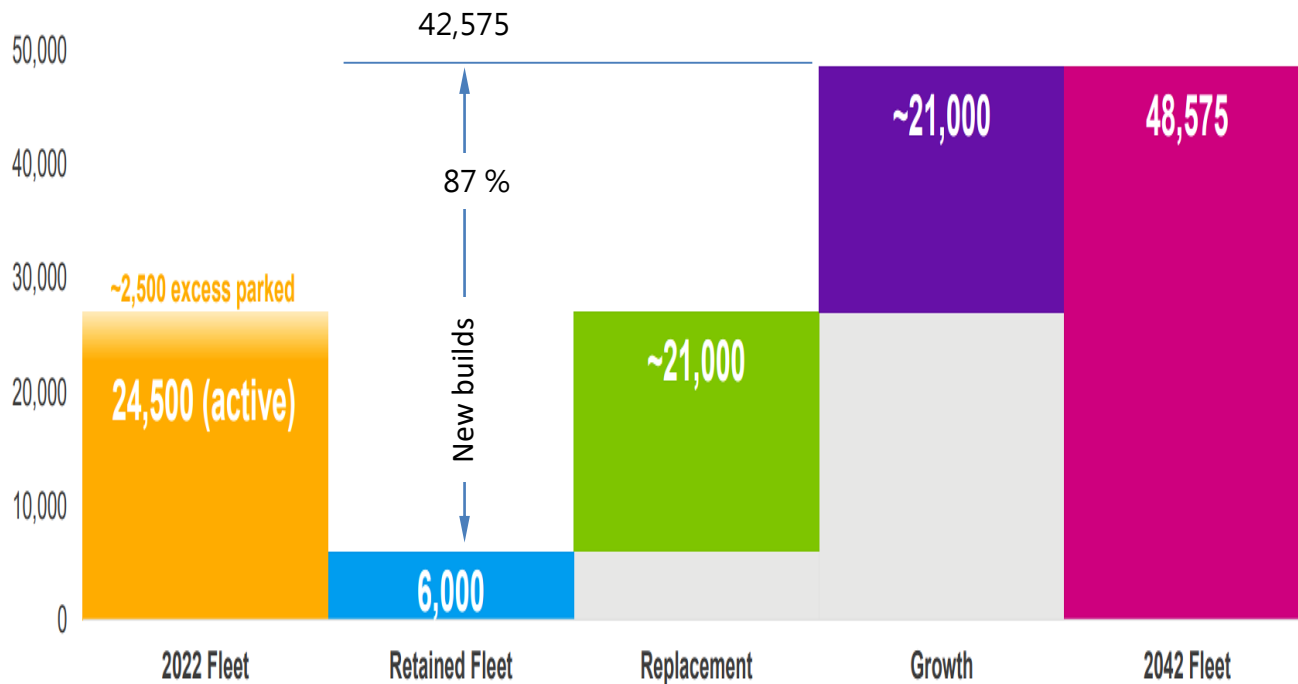
ASKs in billions



Source: Tourism Economics/IATA Sustainability and Economics June 2023



Boeing forecast airlines will need 42,575 new airplanes over 20 years



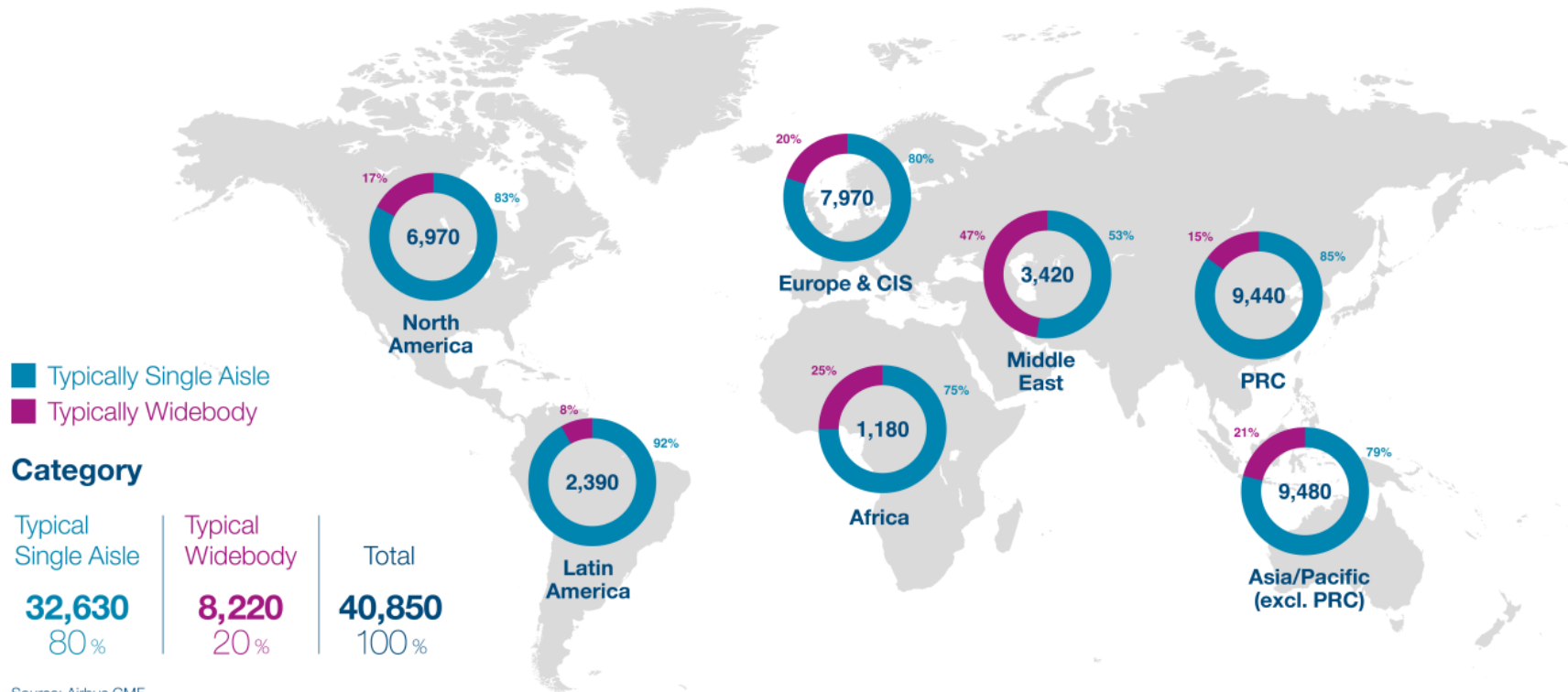
SOURCE: Boeing CMO June 15, 2023



40,850 new deliveries between 2023 and 2042

80% typical Single Aisle - 20% typical Widebody

Airbus forecast airlines will need 40,850 new airplanes over 20 years



Source: Airbus GMF

Note: Passenger (>100 seats) & Freighter (>10 tons payload) | Figures rounded to the nearest 10

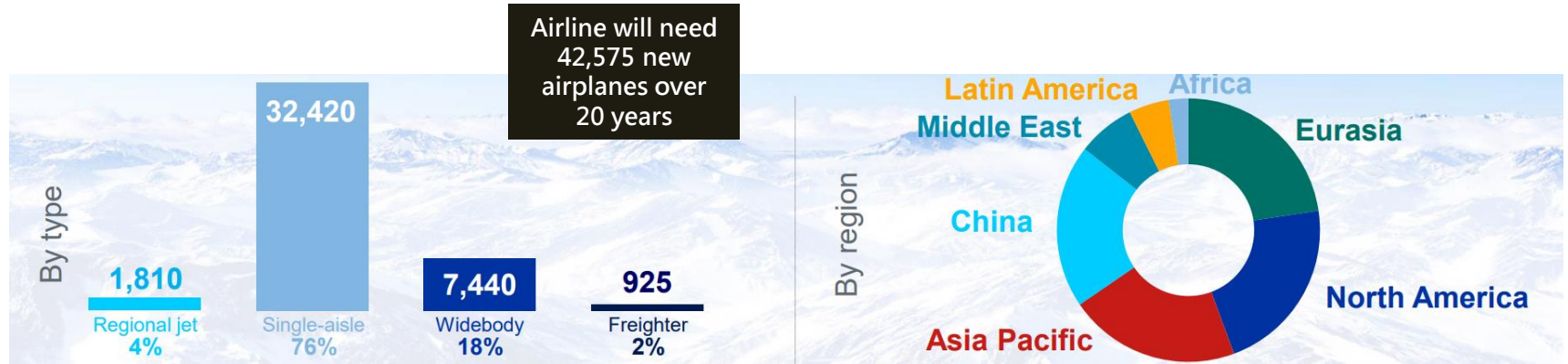
AIRBUS



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Single Aisle dominates the market



SOURCE: Boeing CMO June 15, 2023

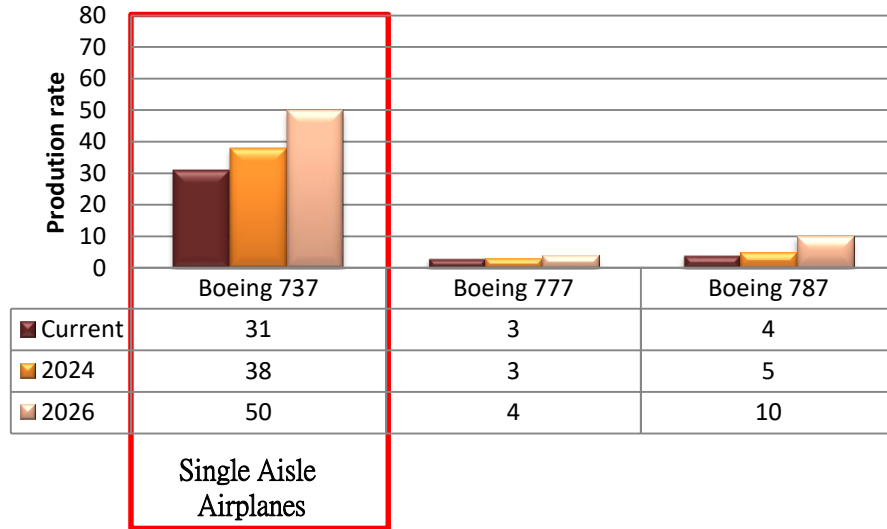
PASSENGER AIRPLANES

REGIONAL JETS	SINGLE AISLE AIRPLANES	WIDEBODY AIRPLANES
AVIC ARI-700	Boeing 717	Boeing 747
Bombardier CRJ	Boeing 737	Boeing 767
Embraer ERJ Series	Boeing 757	Boeing 777
Embraer 170 Series	Boeing/MDC MD-80, -90	Boeing 787
Fokker 70	Airbus A220 Series	Airbus A300/A310
Sukhoi SSJ100	Airbus A320 Series	Airbus A330
	Bombardier CRJ-1000	Airbus A340
	Comac C919	Airbus A350
	Embraer 190 Series	Airbus A380
	Fokker 100	
	UAC MS 21	



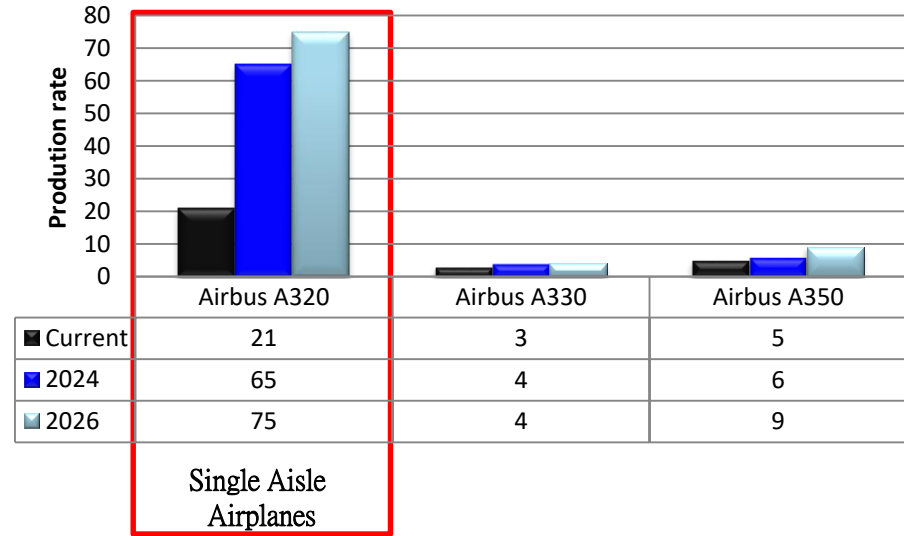
Expected monthly production capacity of commercial aircraft

Monthly Aircraft Production Rate (BOEING)



SOURCE: Boeing Company - Investors - Fact Sheets June 30, 2023

Monthly Aircraft Production Rate (AIRBUS)



SOURCE: Airbus reports Full-Year (FY) 2022 results February 16, 2023

Primary single-aisle aircraft engines

PASSENGER AIRPLANES

SINGLE AISLE AIRPLANES

Boeing 717

→ Boeing 737

Boeing 757

Boeing/MDC MD-80, -90

Airbus A220 Series

→ Airbus A320 Series

Bombardier CRJ-1000

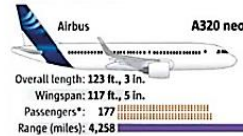
→ Comac C919

Embraer 190 Series

Fokker 100

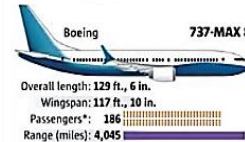
UAC MS 21

LEAP-1A/-1B/-1C have a 72 % share of the entire narrowbody market

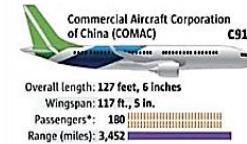


* Single class comparison
Source: COMAC, Boeing, Airbus, Netform.net
MARK NOWLIN / THE SEATTLE TIMES

CFMI LEAP-1A
PW1100G-JM



CFMI LEAP-1B



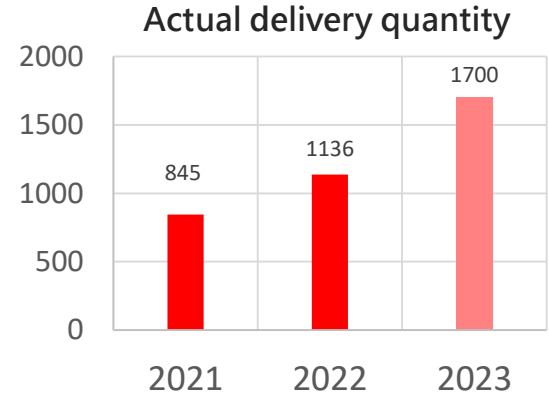
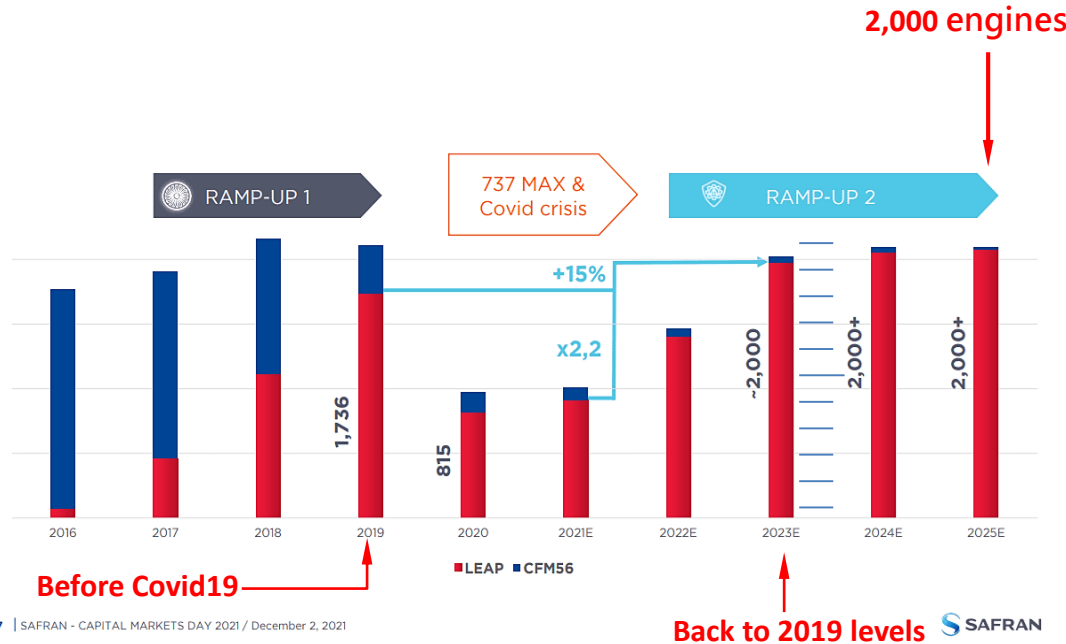
CFMI LEAP-1C

- For the environment and the fact that purely for operating costs, airlines are very, very motivated to require the latest, most efficient and lowest-emission aircraft
- In the Chinese market, if the aircraft model switches to C919, the total demand for NAFCO products will not actually change much, because all three engines are assembled in Europe and the United States.



Engine production plan

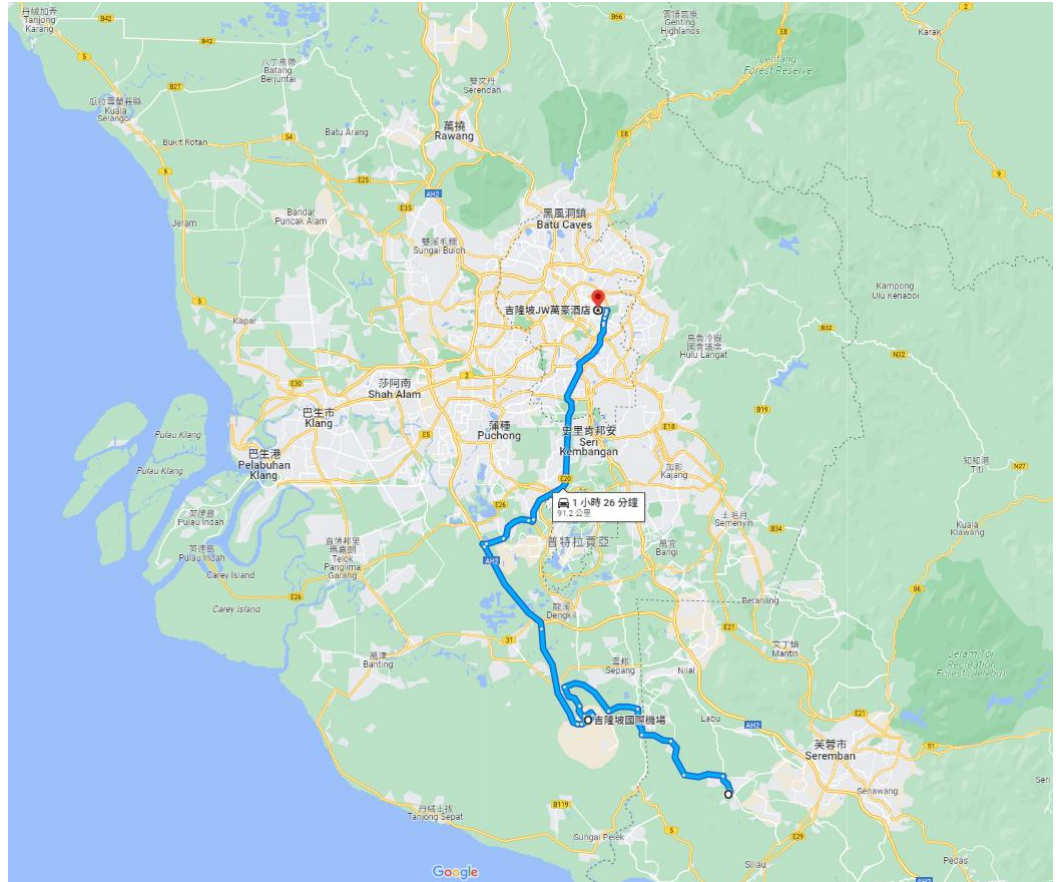
- 2023 LEAP deliveries to be close to 2019 levels
- Around 2,000 LEAP engines will be produced annually starting in 2024



FlightGlobal 17 February 2023

Investment in Malaysia

- Geopolitics
- Regional tax competitiveness
- Global footprint of automotive and aerospace manufacturing
- It is expected to choose Sandayan Industrial Area near Seremban City, Negeri Sembilan
- The first phase of investment is expected to be US\$5 million



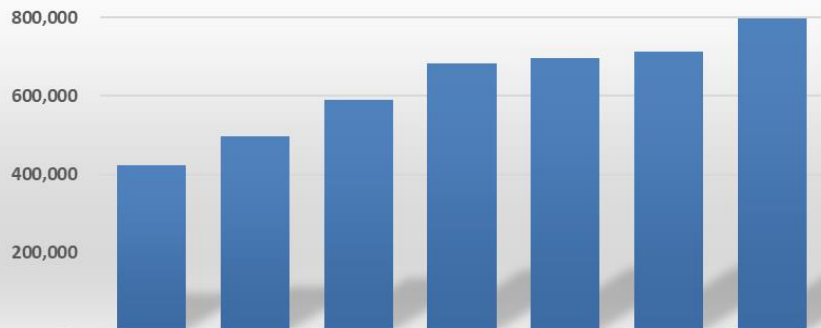
Financial Performance

Chris Lee / CFO



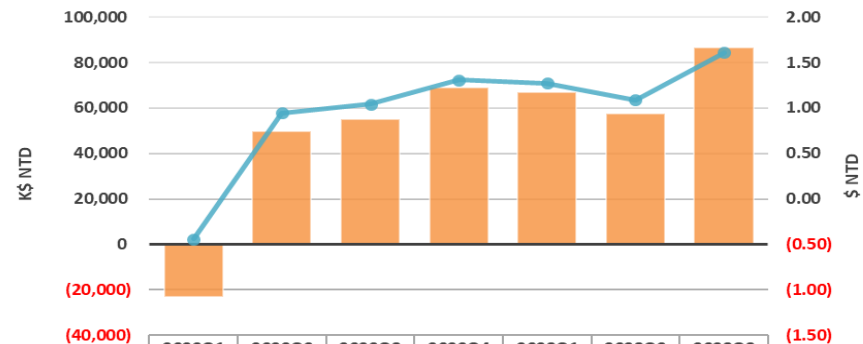
Sales Revenue 、 Net Income and Eps

Sales Revenue



■ Sales revenue	424,627	497,171	588,494	682,629	696,479	713,103	797,269
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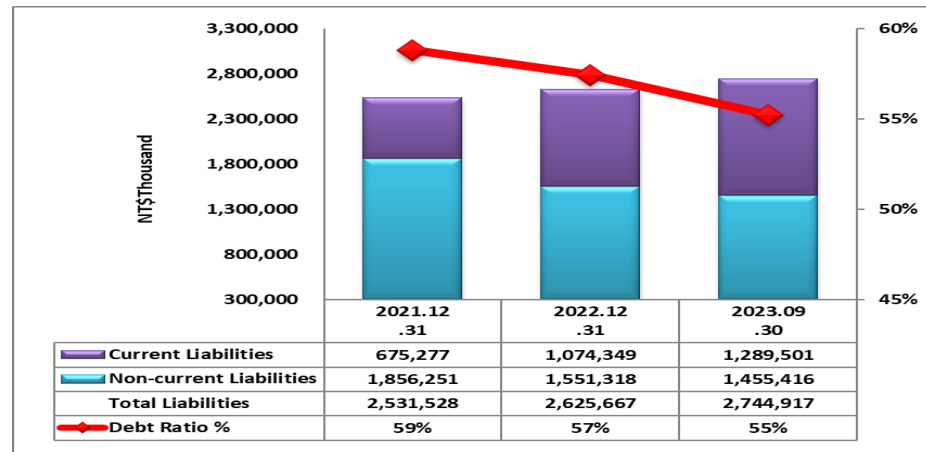
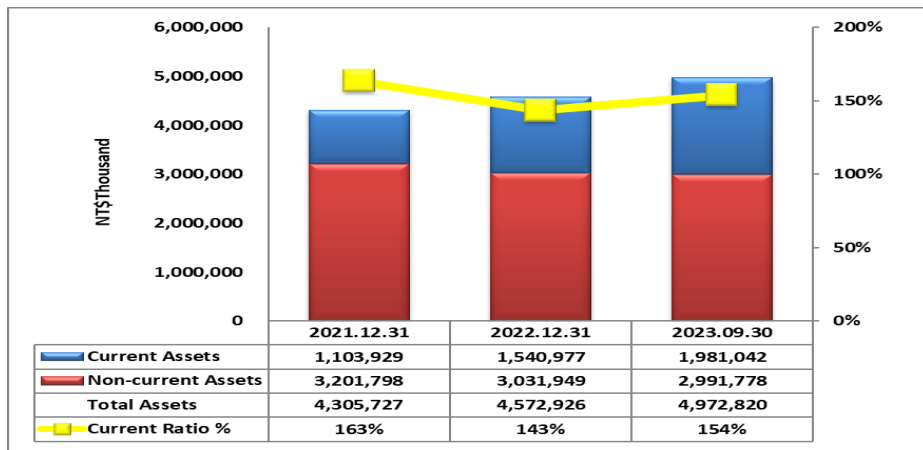
Net Income & EPS



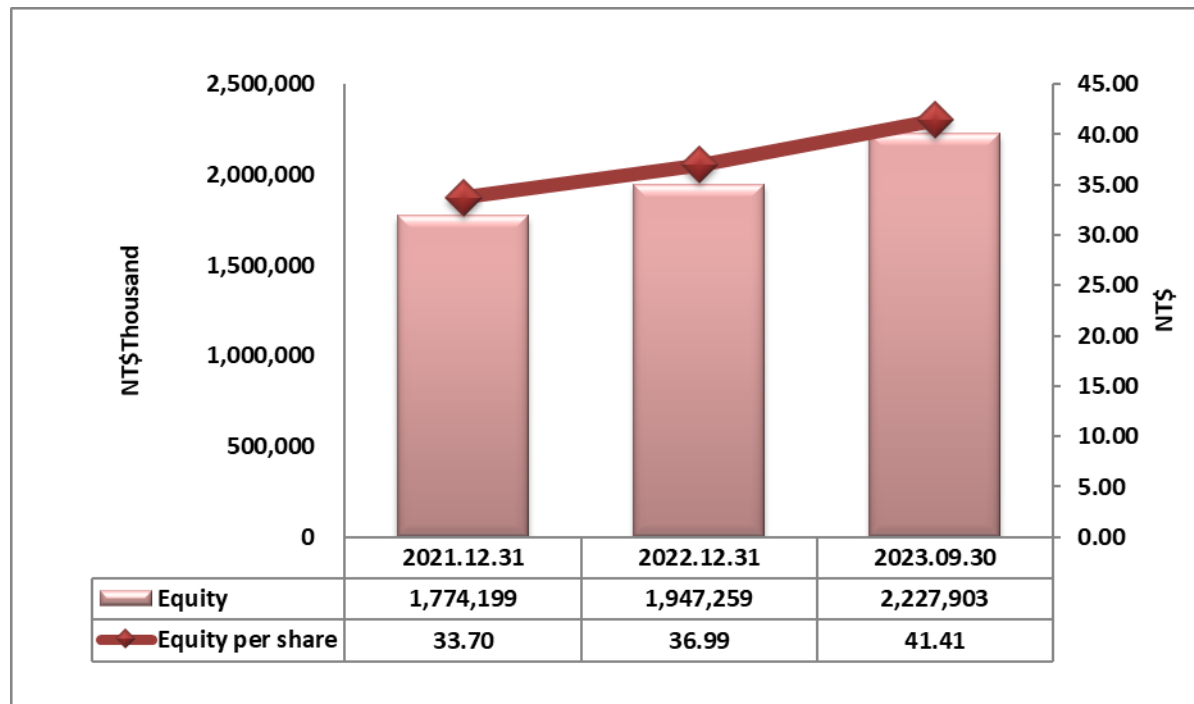
■ Net Income	(23,342)	49,597	54,910	68,810	66,919	57,622	86,560
— EPS	(0.44)	0.94	1.04	1.31	1.27	1.09	1.61



Asset and Liabilities



Equity and Equity per share



Thank you

